2019 Exhibition Overview

WieTec 2019 successfully concluded on June 5th at the Shanghai National Convention and Exhibition Center (Hongqiao) with the support of many exhibitors and partners in the industry! The exhibition was jointly organized by RAI Amsterdam, Shanghai CHC Exhibition Co., Ltd., All-China Environment Federation, Membrane Industry Association of China and China Water Enterprises Confederation.

WieTec 2019 is an exhibition platform that includes six theme exhibitions: AQUATECH CHINA, FLOWTECH CHINA (SHANGHAI), BUILDEX CHINA (SHANGHAI), ECOTECH CHINA AIR (SHANGHAI), ECOTECH CHINA WASTE (SHANGHAI) and WATRES CHINA (SHANGHAI), with 25 subdivision exhibition areas. It gathered more than 3,401 exhibitors, covering a display area of 250,000 square meters. During the three days of the exhibition, the show attracted 99,464 professional visitors from more than 115 countries and regions. At the same time, 29 summit forums and 42 exhibitors’ new product launches took place, attracting more than 5,000 attendees. WieTec 2019 has set a new record in terms of the number of domestic and overseas visitors, and the number of participating countries and regions!
Visitor Analysis

Overseas Visitor Distribution
- 18% India
- 15% Korea
- 11% Japan
- 8% Thailand
- 7% Malaysia
- 7% Philippines
- 5% Russia
- 5% Indonesia
- 4% United States
- 4% Italy
- 4% Vietnam
- 3% Singapore
- 3% Australia
- 2% Poland
- 2% Germany
- 2% Others

Domestic Visitor Distribution
- 33% Shanghai
- 21% Jiangsu
- 15% Zhejiang
- 5% Shandong
- 4% Guangdong
- 3% Anhui
- 3% Beijing
- 2% Hebei
- 14% Others

Procurement Impact Index
- 34% One of the Decision Makers
- 24% Final Decision Maker
- 24% Recommender / Adviser
- 8% Make a Request
- 10% Others

Visitor Satisfaction Index
- 85% Satisfied
- 15% Others

Visitor Industry Category
- 18% Agents / Distributors / Importers and Exporters
- 16% Engineering Companies / Solution Providers
- 9% Public Utilities
- 6% Light Industry Users
- 5% Heavy Industry Users
- 5% Water Conservancy Companies
- 4% Research Institutes / Design Institutes
- 3% Business Users / Public Service Users
- 3% Governments / Associations / Media
- 2% Others
VIP Buyers Diamond Club

VIP Customer Service Team from organizer launched invitations on customers’ demand before the exhibition. At the scene, senior executives and key figures from engineering, procurement, equipment, technology and other departments from Master Kong, Yili, Baosteel, COFCO, PetroChina, Sinopec, SAIC, Shanghai Electric, Shanghai Jahwa, Johnson & Johnson, and Unilever communicated with exhibitors face-to-face and put forward technical and product requirements for electroplating wastewater, pure water treatment and solid waste disposal in industrial parks. At the same time, the exhibitors also provided detailed descriptions of the services and products for the actual needs of the customers on the spot for 3 days.

Part of Purchasing Request for Top 100 Buyers

<table>
<thead>
<tr>
<th>Purchaser</th>
<th>Project Name</th>
<th>Budget</th>
<th>Purchase Time</th>
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<tbody>
<tr>
<td>Nanjing ** Fluid Technology Co., Ltd.</td>
<td>Purchase of spare parts for fluid equipment production Clean water pump, air conditioning pump, sewage pump, ppr, pvc, valve and other accessories</td>
<td>Annual budget of 20 million yuan for the whole year</td>
<td>The Entire Year</td>
</tr>
<tr>
<td>Shanghai ** Valve Machinery Co., Ltd.</td>
<td>Regular procurement of valve accessories required by production of well-known environmental protection equipment manufacturers Special finished valve and valve casting suppliers (valves, actuators, general valves, industrial valves, pneumatic actuators, electric actuators and other related valve accessories)</td>
<td>Annual budget of 100 million yuan for the whole year</td>
<td>The Entire Year</td>
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TOP 100 Buyers Brands (Part)

Yili Group
| Wei Xubing | Director of Equipment Management Department |
Yili is currently ranked among the top eight domestic light industry enterprises, and has obtained 469 invention patents, mainly covering liquid milk, milk powder, yogurt etc. At present, the emergence of 5G technology helps us to manage, produce and operate in a more smart and automated mode. In the production process, the assistance of fully automated equipment is needed to accelerate the generation of timeliness and improvement of quality. As for this visit to WieTec 2019, we are invited by the organizer, VIP Customer Diamond Club, and we are honored to take part in it. It was fruitful in way that helped us to find the right supplier based on the company’s own production needs.

Baoshan Iron and Steel Co., Ltd. | Hong Jianguo | Research Director |
At present, Baosteel Co., Ltd. is vigorously promoting to reach the three standards that include ultra-low emission of exhaust gas, zero discharge of waste water, no solid waste outside the factory, and four types of treatment that include sanitation, making the environment more green, creating an environment that is beautiful and cultural. Environmental awareness is crucial in making environmental protection a priority in all aspects. For example, in the field of zero discharge of wastewater and reuse of wastewater, we will think about how to minimize environmental pollution. I enjoy visiting exhibitions, especially those specializing in the professional wastewater treatment. This is a perfect opportunity to meet old friends and partners, as well as some exhibitors from previous years, but also to meet some new faces. This is a good way to make new friends, and explore new technologies and products in the industry.

The brands listed above are ranked in no particular order.
## Associations

### Part of Association List

<table>
<thead>
<tr>
<th>Environmental protection</th>
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<tbody>
<tr>
<td>Jiangsu Environmental Foreign Cooperation Center</td>
<td>China Environmental Foreign Cooperation Center</td>
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<tr>
<td>Zhejiang Academy of Environmental Sciences</td>
<td>Suzhou Environmental Protection Industry Association</td>
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<td>Jiangsu Environmental Protection Industry Association</td>
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<tr>
<th>Chemical Industry</th>
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<tr>
<td>Hangzhou Petrochemical Industry Association</td>
<td>Shanghai Chemical Industry Association</td>
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<tr>
<td>Shanghai Petroleum Institute</td>
<td>Jiangsu Chemical Industry Association</td>
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<tr>
<td>Ningbo Chemical Industry Association</td>
<td>Jiangsu Chemical and Chemical Society</td>
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<th>Municipal</th>
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<tr>
<td>Shanghai Water Supply Industry Association</td>
<td>Hangzhou Water Supply and Drainage Industry Association</td>
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<tr>
<td>Jiangsu Water Supply and Drainage Industry Association</td>
<td>Shanghai Municipal Design and Research Institute</td>
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<tr>
<td>Wuxi Civil Engineering Association</td>
<td>Suzhou Water Group</td>
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<th>Design Institute</th>
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<tr>
<td>Tongji University Architectural Design Institute</td>
<td>Shanghai Architectural Design Research Institute Co., Ltd.</td>
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<tr>
<td>Zhejiang Provincial Building Design Institute</td>
<td>Hangzhou Urban and Rural Construction Design Institute</td>
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<tr>
<td>East China Architectural Design and Research Institute (Group)</td>
<td>Zhejiang University Architectural Design and Research Institute</td>
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<th>Engineering Companies</th>
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<tr>
<td>China Haisum Engineering</td>
<td>Shanghai Ryukyu Chemical Engineering</td>
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<td>Wison Engineering</td>
<td>Sinopharm Engineering</td>
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<tr>
<td>Shanghai HuaYi Engineering</td>
<td>China Tianchen Engineering Co., Ltd.</td>
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<th>Industrial Park</th>
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<tr>
<td>Jiangsu Rudong Coastal Economic Development Zone</td>
<td>Nanjing New Materials Science and Technology Park</td>
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<tr>
<td>Ningbo Petrochemical Economic Development Zone</td>
<td>Jiangsu High-tech Fluorine Chemical Industrial Park</td>
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<td>Yangzhou Chemical Industry Park</td>
<td>Shanghai Jinshan Chemical Industry Park</td>
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<tr>
<td>Jiaxing Food Industry Association</td>
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<tr>
<td>Jiangsu Installation Industry Association</td>
<td>Changzhou Industrial Economic Association</td>
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<tr>
<td>Hangzhou Textile Industry Association</td>
<td>Hangzhou Industrial Economics Federation</td>
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### Associations' Comments

**Shanghai Tunnel Engineering and Rail Transit Design and Research Institute**

We are a design, consulting, surveying and supervision unit, specializing in municipal public constructions such as tunnels, urban rail transit and geotechnical constructions such as highway construction, architecture construction, surveying and measuring etc. At the invitation of the organizer, we have visited the WieTec for three consecutive years to find suppliers and new products and technologies. We are delighted to see many new manufacturers and new products every year, and we can also find products and equipments that meet the technical requirements of our projects.

**Shanghai Architecture Association Water Supply and Drainage Branch**

The association brings together the best experts and elites in urban planning, architecture, structure, equipment, construction, municipal and other fields to provide professional services such as project evaluation, standard preparation, technical consultation, and major project selection for the government and industry. This year we saw a lot of products and technologies, and we also had the honor to participate in the Yangtze River Delta Building Water Supply and Drainage Designers Conference. With many industry professionals we discussed the new opportunities and challenges facing the water supply and drainage industry, and we learnt a lot about the new technology and application situation in the industry. We think this visit was fruitful.
Exhibitor Analysis

Satisfaction Index
- 28% Satisfied
- 72% Others

Recommendation Index
- 24% Recommended
- 76% Others

Brand Exhibitors (Part)

AQUATECH CHINA
FLOWTECH CHINA (SHANGHAI)
BUILDEX CHINA (SHANGHAI)
ECOTECH CHINA WASTE (SHANGHAI)
ECOTECH CHINA AIR (SHANGHAI)
WATRES CHINA (SHANGHAI)

Exhibitors' Comments

BWT Best Water Technology | General Manager
This year we tried a different type of promotion. This was the first time that we displayed our water purification products in the eco-comfort model room. This created an opportunity for us to communicate with real estate developers, hotel groups, decoration companies and designers on the spot, which was very fruitful! We are looking forward to the long-term cooperation in the future. We are very happy that WieTec will continue to create new promotion models every year!

DuPont Water Treatment | Asia Pacific Commercial Director | Chen Jiajun
Aquatech China, a part of WieTec, is a large-scale exhibition for the membrane and water treatment industry in China. Every June, the event provides us with professional product and technology display, as well as with many opportunities. This is an efficient communication platform with many new and old customers. This is our eleventh time attending WieTec, but it is our first time participating by using the name DuPont Water Treatment. During the three-day exhibition period, we were very pleased to share the company's trends, discuss industry insights, seek cooperation opportunities with industry partners, and provide assistance to promote the development of the domestic water treatment industry. We also sincerely hope that the organizers will provide us with even better support in the coming year.
Concurrent Conferences

The concurrent conferences concentrate on plumbing, heating, air and civil use, industrial environmental protection and municipal administration. It is organized around the "Three Wastes Treatment" theme, "International Environmental Protection Policy", "Town Water Supply and Drainage" and "Clean Water and Fresh Air". Consisting of 29 theme forums and 42 exhibitors' new product launches, WieTec 2019 attracted more than 5,000 professionals who had a chance to share industry-leading technology information, and discuss industry trends and technology solutions!

### Industrial Conferences

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
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<tbody>
<tr>
<td>2019 Water Resources Entrepreneurs Forum</td>
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<tr>
<td>Water Resources and Water Environment Treatment Sub-Forum</td>
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<tr>
<td>National Volatile Organic Compounds (VOCs) and Odor Pollution Control and Monitoring Technology Case Analysis and Supply &amp; Demand Conference</td>
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<td>Sub-Forum on Smart Water Resources and Water Resources Remote Sensing</td>
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<td>National Sludge Disposal and Resource Utilization Technical Equipment Forum</td>
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<td>The 3rd HSE Management Innovation Forum</td>
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<td>The 2nd New Technology and New Equipment Seminar for Upgrading Industrial WasteWater</td>
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<tr>
<td>The 3rd Industrial Water Leaders Forum (IWLF)</td>
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<tr>
<td>WieTec 2019 Yangzi River Delta Industry Park Summit for Environmental Technologies</td>
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<tr>
<td>2019 Environmental Pollution Control Industry Summit</td>
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<td>Associated Party Training of EPEC Platform</td>
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### Civilian Use Conferences

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<tr>
<th>Event</th>
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<tr>
<td>Urban Building Hot Water System Forum</td>
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<tr>
<td>Eco Comfort Model House Design Sub-Forum</td>
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<tr>
<td>2019 Post-service Era Seminar of Real Estate Fresh Air &amp; Water Purification System</td>
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<tr>
<td>The 4th China Decoration Enterprises Procurement Summit</td>
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<tr>
<td>Eco Comfort Model House Design Forum</td>
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<tr>
<td>2019 Water Supply Forum- &quot;Thin Stainless Steel Piping Session&quot;</td>
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<tr>
<td>Kitchen Oil-Water Separator Theme Forum</td>
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<tr>
<td>Green Hotel Air &amp; Water Purification Technology Innovation Forum</td>
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<tr>
<td>Global Water Purification Summit (GWPS)</td>
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<tr>
<td>2019 China Fresh Air System Application &amp; Technology Forum</td>
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</table>
New Product Launch Meetings

**AQUATECH CHINA**

- A New Generation of Laboratory Biotoxicity Analyzer Microtox Lx Released
- Life Cycle Management and Standard System Outlook of Intelligent Water Factory
- Water Quality Characteristic Factor Monitoring and Industry Application Research
- Wuxi Edwins Technology Co., Ltd. Ro Membrane Equipment Introduction
- Introduction to Dupont Water Treatment Near Zero Emissions Innovation Solutions
- Application of Dtro In High-Difficult Wastewater Treatment
- Water Treatment Household Softening Resin Product Introduction
- Dupont Water Treatment Household Film Products Introduction
- Energy-Saving and Economical Low-Pressure Reverse Osmosis Membrane and Application Thereof
- Reverse Osmosis Membrane for High Salt Wastewater Treatment, Anti-Pollution and Low Energy Consumption
- Complete Set of Sludge Low-Temperature Vacuum Dehydration Technology and Exhaust Gas Purification Technology and Engineering Application
- Japanese Septic Tank Technology Comparison and Continuation of Chinese Tank Can Design and Application
- Mi Micro Project Briefing
- Research and Application of Graphene Functional Water Purification Materials

**FLOWTECH CHINA (SHANGHAI)**

- Market Application of andritz Ceramic Desulfurization Pump and High Efficiency Segmental Multistage Pump
- Abb Industry Customized Drive Product Introduction
- Grundfos Digital Water Supply Technology and Program Application
- Beijing Valve Track Ball Valve Introduction
- New World Pump Industry Integrated Sewage Pumping Equipment Product Introduction
- Ne Step Ahead, Constantly Surpassing - Ebara Renyuan Company New Product Release
- Nosai Pump and Pipeline Circulating Pump Product Introduction

**BUILDEX CHINA (SHANGHAI)**

- Emerson New Product Release Meeting
- Anxin No. 1 Wisdom Leak Protector
- Advantages of the Whole House Integrated Pipeline System and SpF Stainless Steel Composite Pipe
- Tianli Fast Clip-On Stainless Steel Water Pipe

**ECOTECH CHINA AIR (SHANGHAI)**

- Lifa-air Revolutionary Innovation, Opening New Market with Window-Style New Wind
- Puramax Gas Phase Purification Technology For Formaldehyde Elimination-Woair Wosheng Air Purifier Release and Investment Meeting
- Super Air Wisdom System, Wuheng Habitat New Experience
- Jiangxi Baan New Material Technology Co., Ltd., Adding Points for Healthy Living
- Temtop Ambient Air Quality Testing Solution

**ECOTECH CHINA WASTE (SHANGHAI)**

- A Complete Set of Voc's Exhaust Gas Treatment Equipment
- Application of Low Temperature Evaporation Technology in the Field of Sludge Reduction
- Zeolite Runner Characteristics and Precautions for Use
- Catalytic Combustion Product Briefing
- Voc Control
Media Cooperation

Nearly 50 professional media conducted an interview with more than 100 leading industry enterprises in the WieTec 2019 media center. During the interview, exhibitors shared a comprehensive and in-depth analysis of industry trends and technologies. In particular, they expressed their views and ideas on the hot issues of VOC organic deodorization and water reuse.

Interviewed Company Reviews

Nichias (Shanghai) Trading Co., Ltd.

Nichias’s rotary concentrator (VOC exhaust concentrator) concentrates large-volume, low-concentration organic waste gas discharged from the exhaust gas plant by a runner into a high-concentration, small-volume gas. Then, the high-concentration and small-volume gas is taken away to get treatment, for example, through RCO or RTO or depending on the needs of the application, and can be recycled through condensation, etc. Its sales volume is significant. Till last year, the environmental protection industry was focused only on large-scale projects. But by the beginning of this year, new industry professionals gradually started making inquiries and plans in that direction, and some professionals from non-mainstream industries are joining too. Therefore, I am very grateful for this great opportunity and platform provided by the WieTec. As a Japanese-funded enterprise, attending this event enabled us to better understand the trend development in the Chinese market.

Bio-form Technology Limited Company

Bio-form is a tech company. Up to the present moment, we have had 50 kinds of microbial agents, which are effective in removing COD, ammonia nitrogen, total nitrogen and total phosphorus, and their application fields are also very extensive. For the last 10 years we have been working hard on wastewater treatment technology. In these 10 years, some of our special fields, such as chemical, coal chemical, coking, paper, printing and dyeing, leather, etc., are particularly difficult to handle. However, we have a lot of successful cases in these industries. Our model of investment and cooperation is very simple. In terms of promotion, we are also willing to build our own brand, and this event is the perfect opportunity to showcase our brand. We wholeheartedly believe that we have chosen a high quality exhibition, which will not only bring us many business opportunities, but also allow our brand to be presented in the best light to any potential business partners.

Media Interview Show

Kawamoto Pump (Suzhou) Co., Ltd.

Vice President of Asian Marketing Arvid Egeland

SenseAir Chengdu Gas Sensors Co., Ltd.

Vice Minister of Sales | Han Jun

Deputy General Manager of Marketing Center | Feng Xia

Bio-form Technology Limited Company

Vice Minister of Sales | Han Jun

Deputy General Manager of Marketing Center | Feng Xia

Interviewed Company Reviews

Vice Minister of Sales | Han Jun

Deputy General Manager of Marketing Center | Feng Xia

Interviewed Company Reviews

Deputy General Manager | Kato Goto

Business Minister | Ma Zhao

General Manager | Iwata Yukihiro

Deputy General Manager | Feng Xia

Interviewed Company Reviews

Vice Minister of Sales | Han Jun

Deputy General Manager of Marketing Center | Feng Xia

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Vice Minister of Sales | Han Jun

Deputy General Manager of Marketing Center | Feng Xia

Media Partners

The brands listed above are ranked in no particular order.
The Unique Global Environmental Protection Expo Platform with One-stop Solutions for the Entire Industry Chain!

See You Next Year
2020.6.3-6.5

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